

## *Snezana Mojsoska , Phd.*



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Nationality: Macedonian      Marital status: married

### EDUCATION

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- **2011-Doctor in the field of economic science**, Investment funds functioning, perspective and development in R.Macedonia, University of "St. Clement Ohridski", Faculty of Economics -Prilep
- **2006 -Master of science in Economy**, "Financial options in transition countries" mentor Mihail Petkovski PhD, University of "Ss Cyril and Methodius", Faculty of Economics, Skopje, Macedonia
- **2001-2002 -Bachelors degree-** Financial Accounting Management, University of "Ss Cyril and Methodius", Faculty of Economics, Skopje, Macedonia

### WORK EXPERIENCE

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- **18 October-15 March-Vice Dean for Finance**
- **June 2011 ,Faculty for security –University St.Kliment Ohridski-Bitola**  
-Assistant Professor for the subject Principle of economics and Money laundering
- **24 September - June 2011 ,Faculty for security(Police Academy) –University St.Kliment Ohridski-Bitola**  
-Teaching assistant for the subject Principle of economics, Money laundering, Economic crime and Methodology of research of economic-financial crime
  - **March 2012-** Commission evaluator for valuers of real estate and transport means-committee member and lecturer for valuation methodology for the performance evaluation
  - **September 2011-December 2013 ,** • Project "Establishment of a probation system in RM" for the Department of Justice funded by the UK Embassy, 2011-2012-(Cost Benefit Analysis national expert)  
-Participation in consultancy meetings, collection and analyses data and clearly state the question under consideration(costs of the prison and detention) ,analyses of literature and information about experiences of cost-benefit analyses in the region, identify benefits and costs, defining an economic analysis tool -Benefit-cost analysis (BCA) of alternative vs. prison sanctions,assign values to benefit and cost items and compare total benefits and total costs, production of a Cost - Benefit Analysis of alternative vs. prison sanctions and cost estimates for implementation of the Action Plan on Probation, as integral part of the Regulatory Impact Assessment, determine the perspective of Action Plan on Probation, as integral part of the Regulatory Impact Assessment (financial implication)
- **February 2011-, Association for security and education-Skopje**  
-Economic researcher
- **May 2011 "Analytica" Thinking laboratory- "Mapping and Monitoring Security Sector Reform of the Western Balkans" project.**  
-Expertise for Financial transparency of the security sector actors



## MEMEBERSHIP

- **2012 -Member of Macedonian Scientific Society**

## PUBLICATIONS

1. Foreign trade of Macedonia: Analysis of the export and import flows(1994-2004), Report for foreign trade of Republic of Macedonia, WTO Compliance activity, Skopje,2005;(available at <http://aws.amazon.com/s3/>)
2. Foreign trade of Macedonia: Analysis of the export and import flows(1994-2005), Report for foreign trade of Republic of Macedonia, WTO Compliance activity, Skopje,2006; ;(available at <http://aws.amazon.com/s3>)
3. Implementation of profile primary health promotion in the education of medical nurses with high educational level, Health College in Belgrade, with international participation, Second Symposium of health colleges and health schools (with international participation) Belgrade, March 31- April 1 ,2006
4. Investment funds functioning, perspective and development in R.Macedonia, University of " St. Clement Ohridski", Faculty of Economics –Prilep , 2011 Prilep, doctoral thesis
5. "Financial options in transition countries" , University of "Ss Cyril and Methodius", Faculty of Economics, Skopje, Macedonia, June 2006, master thesis
6. Foreign trade of Macedonia: Analysis of the export and import flows(1997-2006), Report for foreign trade of Republic of Macedonia, WTO Compliance activity, Skopje,2007;(available at <http://aws.amazon.com/s3>)
7. Development of options market in R. Macedonia- Vision or reality, Global, Journal published by the OHRID Institute for economic strategies and international affairs, Year1 No.1 July 2007,Pg. 14-19
8. Financial and pension system, Mandate for leadership, Principles for Governing Macedonia, OHRID Institute for economic strategies and international affairs in the period May-June 2007 LEADERSHIP MONITORING(available at [www.docstoc.com/docs/.../LEADERSHIP-MONITORING](http://www.docstoc.com/docs/.../LEADERSHIP-MONITORING))
9. Financial and pension system, Mandate for leadership, Principles for Governing Macedonia, OHRID Institute for economic strategies and international affairs in the period June-July 2007 LEADERSHIP MONITORING(available at [www.docstoc.com/docs/.../LEADERSHIP-MONITORING](http://www.docstoc.com/docs/.../LEADERSHIP-MONITORING))
10. Financial and pension system, Mandate for leadership, Principles for Governing Macedonia, OHRID Institute for economic strategies and international affairs in the period July-October 2007 LEADERSHIP MONITORING(available at [www.docstoc.com/docs/.../LEADERSHIP-MONITORING](http://www.docstoc.com/docs/.../LEADERSHIP-MONITORING))
11. Financial options in the globalization, Gordana Vitanova, Snezana Mojsoska, International conference, Business and globalization, Economic Faculty- Prilep, University St.Kliment Ohridski-Bitola,19-20 October, 2010, Ohrid

12. Financial and pension system, Mandate for leadership, Principles for Governing Macedonia, OHRID Institute for economic strategies and international affairs in the period September 2006 – May 2007
13. Financial and pension system, Mandate for leadership, Principles for Governing Macedonia, OHRID Institute for economic strategies and international affairs in the period July-September 2007
14. Financial and pension system, Mandate for leadership, Principles for Governing Macedonia, OHRID Institute for economic strategies and international affairs in the period October-December 2007
15. Financial and pension system, Mandate for leadership, Principles for Governing Macedonia, OHRID Institute for economic strategies and international affairs in the period December 2007- February 2008
16. Lenche Mirchevska, Doncho Donev, Snezhana Mojsoska, Level of Education and Health Status of the Different Social Groups: Case Study Macedonia, Health Promotion and disease Prevention, **Stability Pact for South Eastern Europe**, Hans Jacobs Publishing Company, Skopje,2007
17. Snezhana Mojsoska, Bank versus market-oriented financial systems and their importance, advantages and disadvantages for development of investment funds, HORIZONS,University:"St.Kliment Ohridski"-Bitola, Number 5, Bitola, December 2009
18. MA Snezhana Mojsoska,Credit card fraud: crime in increase, Yearbook 2007/2008, University:"St.Kliment Ohridski"-Bitola, Police Academy-Skopje,2008,Skopje
19. Snezana Mojsoska,Investment funds, Global, Journal published by the OHRID Institute for economic strategies and international affairs, Year1 No.2 January 2008,Pg. 7-13
20. MA Snezhana Mojsoska,Invrestment funds: Concept and types of fraud, Yearbook 2009, University:"St.Kliment Ohridski"-Bitola, Faculty of security-Skopje,UDK:685.15:343.359,2008,Skopje
21. Trade, industrial and investment policy, Mandate for leadership, Principles for Governing Macedonia, OHRID Institute for economic strategies and international affairs in the period November2009-January 2010
22. MA Snezhana Mojsoska, Report on foreign trade of Macedonia 2009:Export and import flow 1998-2008, USAID Business environment activity and Ministry of economy,Skopje,2009
23. MA Snezhana Mojsoska, Report on foreign trade of Macedonia 2008:Export and import flow 1997-2007, USAID Business environment activity and Ministry of economy,Skopje,2008
24. Trade, industrial and investment policy, Mandate for leadership, Principles for Governing Macedonia, OHRID Institute for economic strategies and international affairs in the period September 2008-November 2009, Skopje,2009

25. Snezana Mojsoska, Financial crime, Horizons, Year VI, No 6, December 2010, Bitola, pg.309-318
26. Trade, industrial and investment policy, Mandate for leadership, Principles for Governing Macedonia, OHRID Institute for economic strategies and international affairs in the period January 2010-May 2010, Skopje, 2010
27. Trade, industrial and investment policy, Mandate for leadership, Principles for Governing Macedonia, OHRID Institute for economic strategies and international affairs in the period May 2010-August 2010, Skopje 2010, Skopje, 2009
28. Influencing of global economic crises in functioning in investment funds in R.M., International conference: Economy and business in post-recession period, 28 October, Prilep, 2010
29. Carousel fraud: basis for fight money laundering, International conference, Criminal-Police academy-Belgrade, Tara, hotel „Omorika”, 28-30. jun 2011
30. Sase Gerasimoski, Snezana Mojsoska, Vesna Trajkovska, Theories for risk as modern sociological paradigm in the era of globalization, International scientific conference, Philosophic Faculty, University” St.Kiril and Methodius”, Skopje
31. Snezana Mojsoska, Gordana Vitanova, Bozidar Milenkovski, Security in electronic banking system, Security in the post-conflict (western) Balkans: Transition and challenges faced by the republic of Macedonia, International scientific conference, University “St.Kliment Ohridski”-Bitola, Faculty for security-Skopje, 28-30 May, Ohrid, 2011
32. Snezana Mojsoska, Gordana Vitanova, Dance Nikolovska Influence of money laundering on economic security, International Scientific conference, Academy of Criminalistic and Police Studies, Belgrade 1-2 March, 2011
33. Snezana Mojsoska, Gordana Vitanova, Dance Nikolovska, Money laundering on financial markets, Security and euroatlantic perspectives of the Balkan, International scientific conference, Faculty of security, University “St. Kliment Ohridski”- Bitola, 25-26 May, 2011, Ohrid
34. Characteristics of investors who invest in investment funds, Horizons, International scientific magazine, University”St. Kliment Ohridski”-Bitola, Volume 7, Bitola, December, 2011, 91-101 pg.
35. Knowledge economy as new economic paradigm, Bozidar Milenkovski Msc., Snezana Mojsoska Phd, Horizons, International scientific magazine, University”St. Kliment Ohridski”- Bitola, Volume 7, Bitola, December, 2011, 47-55 pg
36. Snezana Mojsoska, Dance Nikolovska Vrateovska, Fiscal decentralization: success or failure in case study Macedonia 20th NISPACEE Conference, "Public Administration East and West: Twenty Years of development", May 23-25, 2012, Ohrid, Republic of Macedonia
37. New technological progress in order of e- money laundering, 7th International Conference on Legal, Security and Privacy Issues in IT Law (LSPI), 6th International Law and Trade Conference (ILTC), 3rd International Private Law Conference (IPL), 2nd International Public Law Conference (IPLC), Law, Governance-best research papers, 2-5 October, 2012, Athens
38. Marina Malis Sazdovska, Dragana Batic, Snezana Mojsoska, Prevention, diagnostics and treatment of delinquent behaviour, Challenges of contemporary criminology, 8 International scientific conference, Istrazivanja u edukacijsko-

rehabilitacijskim znanostima research in education and rehabilitation sciences, September, 27-29 2012, Zagreb, Croatia

39. Dance Nikolovska-Vrateovska, MSc., Snezana Mojsoska, Asis.Prof.PhD., Vanja Dzambazova, MSc., Clothing industry as a source for employment in Macedonia- Focus on the municipality of Shtip, **International scientific conference**, Migration and labour market, **Hotel “Montana Palace” Krushevo, Macedonia, October 19-20, 2012**
40. Co-author of Scientific research “Security of high schools”, Association for security and education-Skopje, May 2011
41. Snezana Mojsoska, Sase Gerasimoski, Functioning of investment funds in terms of changing environment, Volume 44, Pages 1-482 (2012), XI International Conference, Service Sector in Terms of Changing Environment, 27-29 October 2011, Ohrid, Metropol
42. Education of the nurse, as a member of the professional team in the family medicine, Prof. d-r Lenche Mirchevska, Phd, Ass. d-r Snezhana Mojsoska, II-nd conference of the association of general practice/family medicine of south-east Europe, “General practice/family medicine in the XXI century”, Plovdiv, BULGARIA - November 10-13, 2011
43. Mobile payments in Macedonia: vision or reality, International scientific conference , Countering organized crime - LEGAL FRAMEWORK, THE INTERNATIONAL STANDARDS AND PROCEDURES, *Tara, Hotel „Omorika”* , 28-29, *May 2013. Godine*
44. GENDER PERSPECTIVE, BUILDING PEACE AND SEXUAL DIVISION OF PROFESSIONS , Snezana Mojsoska , Dance Nikolovska-Vrateovska, MSc. , Vanja Dzambazova, MSc., International conference, Gender equality gender perspective in the defense and security sector, Dom na ARM , April 2013
45. Doc.d-r Snezana Mojsoska, doc.d-r Igor Kambovski, Goce Mojsoski, E-trade and protection of consumers, The 13-th Conference on electronic commerce and electronic business E-trgovina 2012, the largest regional event in this field, Palic, April 24, to April 26, 2013
46. Doc.d-r Snezana Mojsoska, doc.d-r Igor Kambovski, doc.d-r Irina Majovski, Goce Mojsoski, Shadow economy with overview in Macedonia, Arcibald Rajs, KPA, Belgrade, 1-2 March

## TRAINING AND PARTICIPATION IN CONGRESSES

- Training seminar: “International Accounting Standards (IAS)”, Skopje, November, 2004
- Seminar: Dialog between government and private sector in establishing trade policy, WTO Compliance Activity, Skopje , 2004
- First Conference for Enhancing Macedonia’s Exports, April, Skopje, 2005
- Conference: DOHA development agenda, Ohrid, 2005
- Second Conference for Enhancing Macedonia’s Exports, April, Skopje, 2006
- Round table-Mandate for leadership-OHRID Institute, Hotel Holiday Inn, October, Skopje, 2006.
- Presentation- Taxes and Economic development and four good reasons for introducing flat tax, MASA Amphitheatre, OHRID Institute for economic strategies and internal affairs, 30 October 2006, Skopje.

- The Round Table- Fiscal Reforms and Economic Development, OHRID Institute for economic strategies and internal affairs, Best Western Hotel Tourist, 31 October 2006, Skopje.
- Third Conference for Enhancing Macedonia's Exports, April, Hotel Holiday Inn Skopje, 2007
- Fourth Conference for Enhancing Macedonia's Exports, September, Hotel Holiday Inn Skopje, 2008
- Fifth Conference for Enhancing Macedonia's Exports, June, Hotel Holiday Inn Skopje, 2009
- International conference: Business and globalization, University "St. Kliment Ohridski", Faculty of economics- Prilep, October 19-20, Ohrid, 2007
- Professional conference, Free market road show, Financial crisis: State failure vs. Market failure, Holiday Inn, May 2009
- Professional conference, Free market road show, Enough is enough - consolidation of public budgets a priority, Holiday Inn, May 2010
- International conference: Economy and business in post-recession period, 28 October, Prilep, 2010
- International conference, Criminal-Police academy-Belgrade, Tara, hotel „Omorika”, 28-30. jun 2011.
- International scientific conference, University "St. Kliment Ohridski"-Bitola, Faculty for security-Skopje, 28-30 May, Ohrid, 2011
- International conference, Finance and monetary policy after the global financial crises, Faculty of economics-Skopje, University "St. Cyril and Methodius"-Skopje, 18 November, 2011
- Mentor of "From student to entrepreneur for one vikend", University "St. Kliment Ohridski"-Bitola, 04-06. May, 2012-08-23
- International Conference Archibald Rice, Criminal Police Academy, Belgrade, 1-2 March 2012, the CPA
- Financial and monetary policy after the global financial crisis, "Ss. Cyril and Methodius "- Faculty of Economics - Skopje, November 18, 2011, Skopje
- Scientific Conference "Off-set, agreements "- Dom na ARM
- Examining Board Governance, Compensation, and Where BSA Compliance Belongs in Financial Institutions. We hope the presentation was helpful and provided valuable insight, 30.01.2013
- Seminar: Changing in tax and law regulative , KPMG, 19, February, Skopje
- Financial Crime Detection: Understanding Customer Behavior is Just the Beginning on 21.12.21012
  - International conference , SUPROTSTAVLJANJE ORGANIZOVANOM KRIMINALU – PRAVNI OKVIR, MEDJUNARODNI STANDARDI I PROCEDURE, Kriminalisticko-policijska akademija i fondacija Hans Zajdel, 27-29 March, Tara, Serbia
  - Examining Board Governance, Compensation and Where BSA Compliance Belongs in Financial Institutions, on 1/23/2013

International journal

1.Procedia - Social and Behavioral Sciences, [Volume 44](#)- *selected* pp. 1-482 (2012)

#### Project

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- Project "Business environment activity" financed by Booz Allen Hamilton, 2009;
  - Project WTO Compliance activity (USAID funded), 2004-2008;
  - Project "Mapping and Monitoring Security Sector Reform of the Western Balkans" - Analytica "Thinking laboratory funded by the Norwegian Ministry of Foreign Affairs, 2011

- Project "Establishment of a probation system in RM" for the Department of Justice funded by the UK Embassy, 2011-2012
- Member and lecturer of Macedonian commission for the valuation of movable and immovable property, 2012-
- Mentor "From student to entrepreneur" On the occasion of the campaign "daring! Make the first step!", Organized by the University "St. Kliment Ohridski" in Bitola and the Government of the RM group of students participants of the competition with a business project.

## AWARDS

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Macedonian government scholarship for exceptional university students 1996  
 Macedonian government scholarship for exceptional high school students 1991  
 Certificate from WTO Compliance Activity-USAID founded for Team worker 2006  
 Certificate of training, 2 ACAMS credits, The Anti-Money Laundering Association Advocate for Bank Secrecy Act/Anti-Money laundering Professionals, BSA/AML Compliance, Depositions 101, SAR Reports & Discovery, 20 February 2013

## SKILLS

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Computer Literate: MS Word, Excel, Internet and PowerPoint  
 Languages: Macedonian (native); English (excellent); Serbian and Croatian (excellent); Bulgarian (conversational).

## REFERENCE

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Reference from **Zoran Jolevski, PhD** Chief of Party of WTO Compliance, reference from **Miroljub Shukarov, PhD** full-time professor SEI University Tetovo, reference from **Todor Todorov, PhD**, full-time professor European University, references from **Filip Blazeski MSc.**, economist in **USAID's Business environment activity implemented by Booz Allen Hamilton**, references from **John E. Humphreys Ewan** Chief of Party in Bitola OSCE 2002, references from **Claudia Iudica and Alexei Polisehuk** Chief of Party in Bitola OSCE 2004 and recommendation from head office from **Michael Hermens** OSCE 2004.